

COUPA USER MANUAL

COUPA SUPPLIERS PORTAL (CSP)





Table of Contents

WHAT IS COUPA?	3
SUPPLIER PORTAL (Coupa Supplier Portal)	4
Coupa Supplier Portal – CSPREGISTRATION ON THE COUPA SUPPLIER PORTAL (CSP)	4 4
Public Profile on CoupaKAO Information Request	9
INVITATION TO USERS	15
ADD LEGAL ENTITY	17
HOME PAGE	23
CONNECTION REQUESTS	23
NOTIFICATIONS	24
PURCHASE ORDER MANAGEMENT	25
Changes to the Purchase Order Sending Albarán (Supplier / Asn) Purchase Order Status INVOICE REGISTRATION AND MANAGEMENT	30 32
Invoice With PO / ContractInvoice Without PO - Contract / Financial	32 35
Credit Notes Registry Sending from the Portal (CSP) Inconsistencies in invoices Approval for Payment	41 41 44
Proof of Payment HANDLING, MANAGEMENT AND REPORTING	





WHAT IS COUPA?



Coupa Software is a holistic spend management solution that allows you to manage the entire purchasing process automatically, centrally and in connection with the organization's systems. Some key figures for the solution:

5,000+ 10M+ 125+ Multi Multi
Clients Suppliers Countries Currency Language

Rated #1 by top analysts







SUPPLIER PORTAL (Coupa Supplier Portal)

Coupa Supplier Portal - CSP

Coupa 's Supplier Portal is where suppliers can manage their purchase orders, create and monitor their invoices and credit notes, among other things. It is a free tool for suppliers to easily interact and collaborate with KAO. Interacting on the Portal is free of charge and is an opportunity for other companies, Coupa customers, to find them.

These are the actions that will be enabled in the supplier portal:

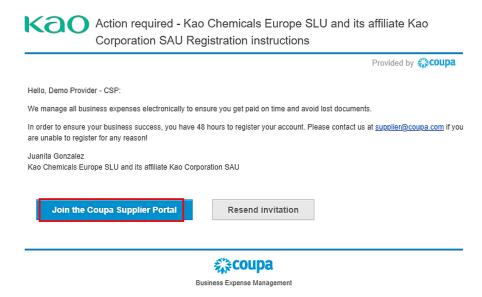


REGISTRATION ON THE COUPA SUPPLIER PORTAL (CSP)

1. You will receive an email from Coupa Supplier Portal, indicating that KAO has invited you to register for Coupa Supplier Portal:



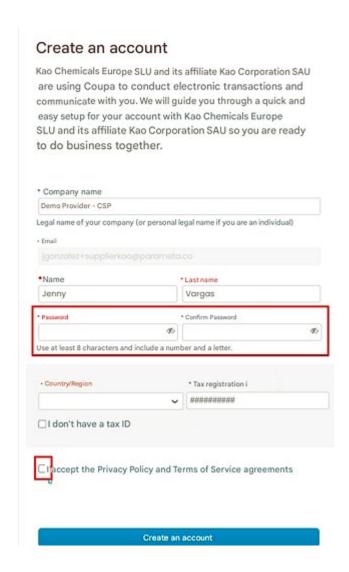




- 2. Using the **Join Coupa button Supplier Portal You will be directed to the** Coupa Supplier Portal to begin your registration.
- 3. Using the **Resend Invitation button** you can redirect this invitation to someone else in your organization by entering their email.
- 4. Once you click on the "Join Coupa" option Supplier Portal" you will need to complete your registration on the portal. To do so, you will need to set up a password and accept Coupa 's privacy policies and terms of use.





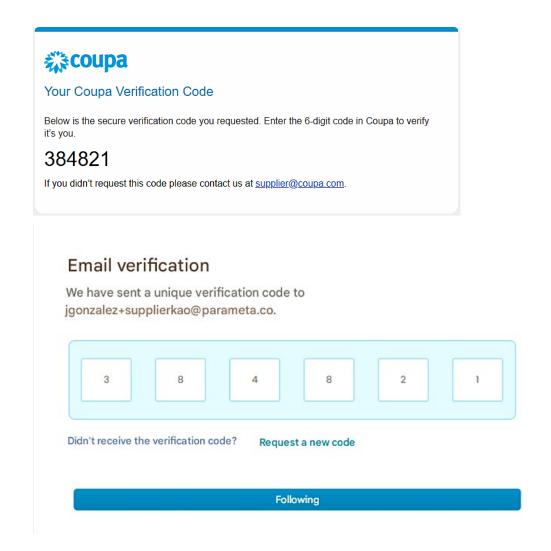


After this click on Create an account.

5. Enter the code sent to your email:



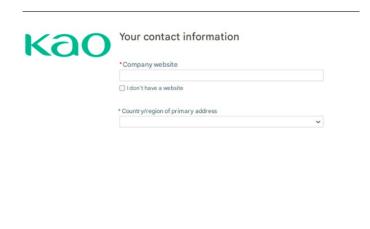




6. As a next step, you can manage the following form with contact information and other company data, if you want to update <u>your company's public profile</u>. Then select **Next**.



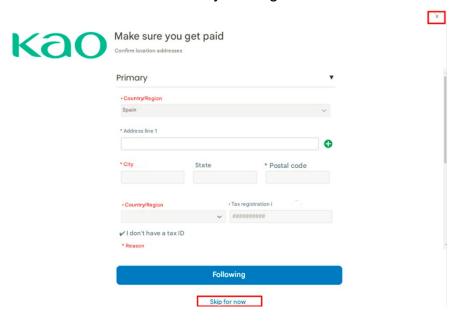




<u>Note:</u> This information is to complement your company profile on Coupa. It is not information that KAO is requesting from you. Therefore, it is "NOT MANDATORY TO COMPLETE".

Following

Please note that you can complete this and the following sections or you can skip these steps and fill in the details later. To do so, you can click the "**Skip for now**" button or close the window by clicking the "**X**":

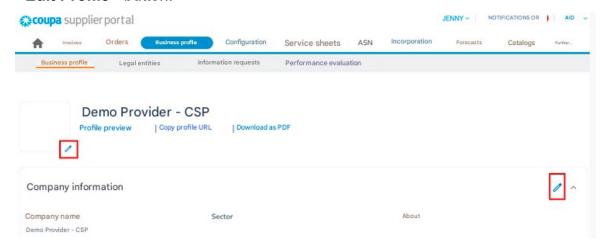


Please review the <u>Public Profile section in Coupa</u> for more details about the purpose and use of the information you are being asked for on these screens.





7. Go to the Business Profile tab to complete or update the information from the "Edit Profile" button:



Public Profile on Coupa

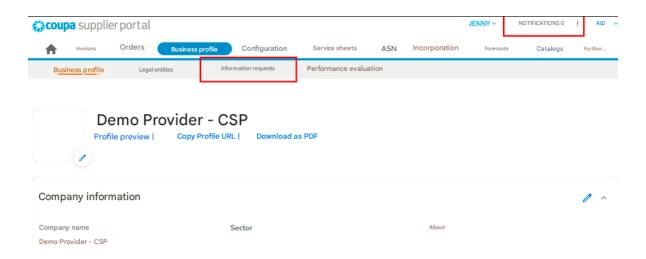
Coupa's supplier network, when you register on the portal, the platform asks you for a series of data to build your company profile. This information is for public use by Coupa's clients and through this information, Coupa can suggest your company as a potential supplier based on what customers are looking for. For example, based on the goods or services you offer and/or the areas in which you operate. It is your decision if you want to complete some of this data, understanding that it is for Coupa's use and not a request or requirement of KAO.

KAO Information Request

When KAO asks you to complete information through a form, you will receive due notification and will be able to complete this form from the Portal.



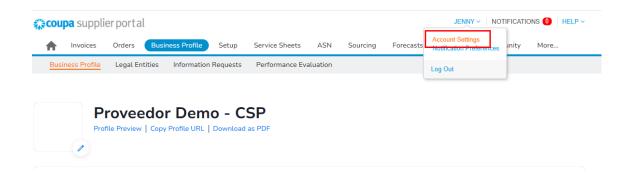




MULTIFACTOR AUTHENTICATION

To further protect your information, Coupa allows you to enable a second security check known as Two Factor Authentication (2FA). This security method is very common in banking applications and other types of applications, including email, and consists of using a password and additionally a code or token. To do this, you will need an application which you will configure to connect it to your account on the Portal and generate this code for you. There is a long list of applications available for this purpose. When the Portal asks you to verify your authenticity to grant you access, you will have to enter the code that is currently valid in your application.

The process below can only be performed by users with <u>administrator permission</u>. from the supplier/primary contact:

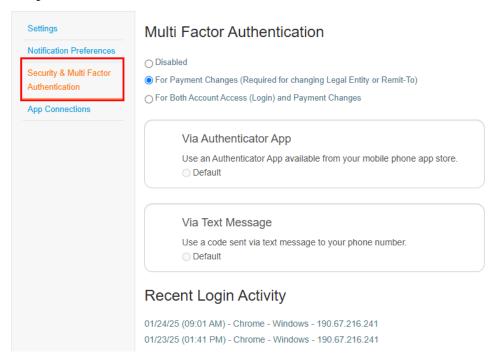






1. Place the cursor (mouse) pointer over your name, in the upper right corner, and click on "Account Settings"

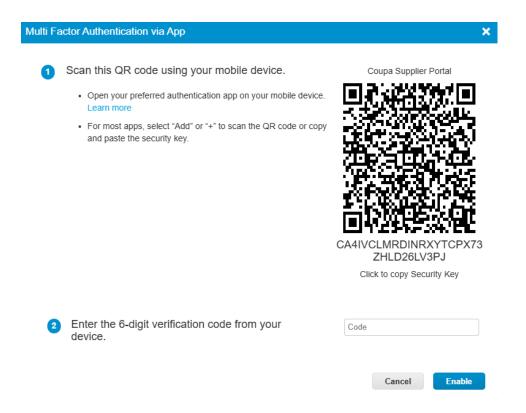
 $My\ Account\ {\tt Security}\ \&\ {\tt Multi}\ {\tt Factor}\ {\tt Authentication}$



2. In the menu on the left, click "Security and multi-factor authentication"







- 3. Download the authenticator app of your choice.
 - a. On your mobile device
 - You can download an authenticator app, such as Google Authenticator or Microsoft Authenticator, from the AppStore or Google Play on your computer.
 - ii. Enter the application, register (if necessary) and authorize the use of your camera
 - iii. Using your mobile device and from the app, point to the screen with the QR code. This will complete the registration of your access to the CSP in said authentication application.
 - iv. Enter the 6-digit code, which you will find in the application you just downloaded, on your internet browser screen (Step 2 on the screen).
 - b. On your **computer** (desktop application)
 - i. You can download a desktop authenticator app, such as <u>2Fast</u>
 - ii. Please log into the app and register if necessary.

蕊coupa

Page 12



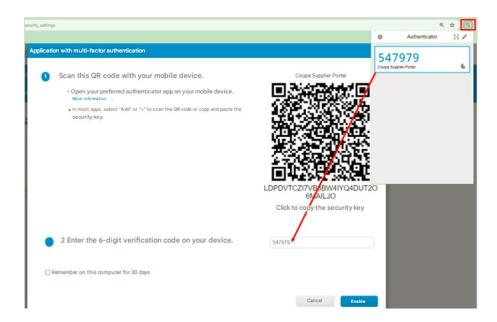
- iii. Enter the code you see on the screen (from the CSP), which you will find just below the QR code. This will complete the registration of your access to the CSP in said authentication application.
- iv. Enter the 6-digit code, which you will find in the application you just downloaded, on your internet browser screen (Step 2 on the screen).



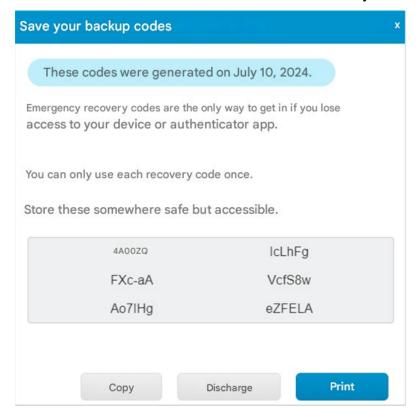
- c. From your <u>internet browser</u> (Chrome, Edge, Safari, etc.)
 - i. Download/add an authentication extension for your internet browser:
 - 1. Google Chrome Google Authenticator or Authenticator
 - 2. Mozilla Firefox Authenticator
 - 3. Microsoft Edge 2FA
 - ii. Enter the extension and register if necessary.
 - iii. Scan the QR code from the extension or copy/paste the code you see on screen (from the CSP), which you will find just below the QR code. This will complete the registration of your access to the CSP in said authenticator application.
 - iv. Enter the 6-digit code, which you will find in the application you just downloaded, on your internet browser screen (Step 2 on the screen).







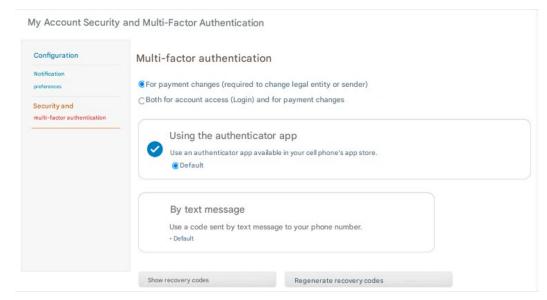
4. By clicking " *Enable*", Coupa will generate backup codes to restore access in case you lose your mobile as an access device. It is recommended to download them and leave them in an easily accessible, but safe place.







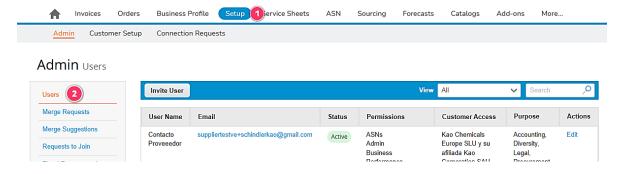
5. multi-factor authentication, the configuration screen will open where you can choose for which cases to activate authentication (Payment or Login Changes), whether you want to change the authentication app, whether you want to enable SMS authentication (with additional SMS fees), or whether you want to display or regenerate recovery codes.



INVITATION TO USERS

You can invite other users in your company to also be part of the portal, either by resending the initial invitation with the "Resend this invitation" option (refer to the CSP Registration section) or from the configuration menu.

- 1. Select **Settings** at the top of the page.
- 2. Click the Invite User button on the left.







After completing the contact information of the person, you are going to invite to the portal, you can assign the permissions that the user will have to view the different tabs and the corresponding data and send the invitation. From this menu, administrators can assign visibility and access to the information and the client(s) to which the user will have access.

Invitar a usuario				
Información del usuario _{Nombre}	Número de teléfono País/Región			
Apellidos	Área/Ciudad			
* Correo electrónico	Local			
Propósito ① Select Some Options	Extensión			
Permisos ()	Clientes			
☑ Todo	▼ Todo			
Administrador	Kao Chemicals Europe SLU y su afiliada Kao			
Órdenes	Corporation SAU			
Todo				
O Acceso restringido a pedidos				
▼ Facturas				
✓ Catálogos				
✓ Perfiles				
Asn				
Hojas de servicio				
Todo				
Acceso restringido a las hojas de servicio				
Pagos				
Cambios de órdenes				
Pagos anticipados				
Rendimiento empresarial				

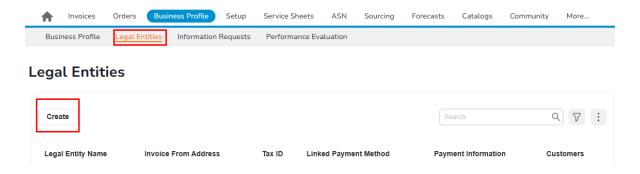
Upon receiving the invitation, the user must accept the T&C to **Join Coup**. As well as verify their email using the automatically generated code. Once these steps are completed, they will not be asked to enter data related to the company profile. However, if the user has access to the Profile, they can update it at any time.





ADD LEGAL ENTITY

In order to **create invoices** in the CSP, you need to add your "legal entity". <u>Legal entity</u> is a generic term used by Coupa and is basically used to register the address from which you will be invoicing. This is independent of whether it is a company or a natural person. As you will see below, the portal will ask for the address data as the client(s) applied. This way, the address can be automatically assigned to the invoices that you are going to register in the future. This configuration can only be done by the <u>administrator user</u> of the main supplier/contact:

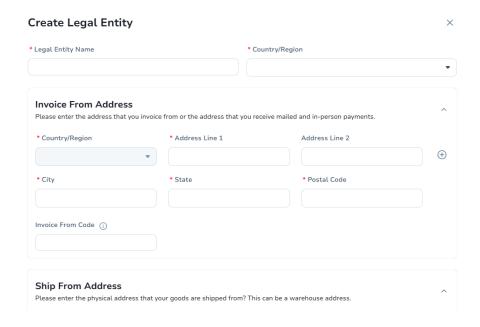


- 1. Select **Business Profile** at the top of the page.
- 2. Select Legal Entities in the bar
- 3. Click the create button on the left.

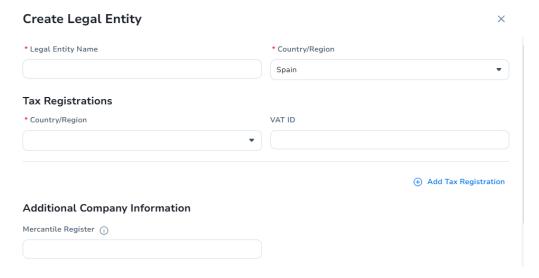
You must complete the requested information:







When selecting the country from which you operate and from which you will be billing, the portal may ask you to complete additional data on this screen.



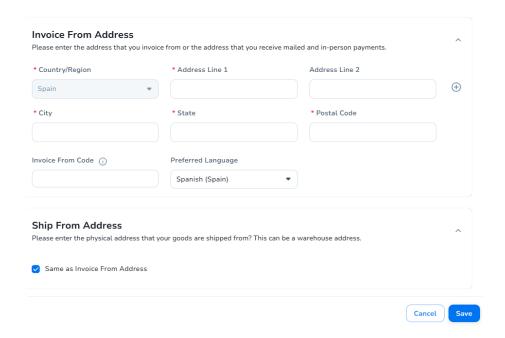
You must complete the data for the invoice's origin address. Note that by default the boxes are selected so that this same address is used as **the Remittance Address** and the address from which the invoice is **Sent**. If they are different addresses, you must uncheck the box and in the next screens you can indicate the corresponding address. Remember that <u>VAT ID</u> is a generic term used by Coupa , as is Tax Registration. Both refer to the unique identifier assigned to your company, when it is



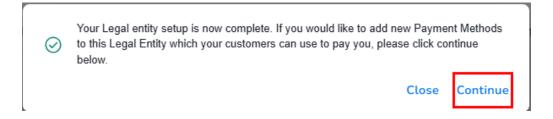


registered in the country, for fiscal and tax purposes. In each country this identifier has a different name, in the case of Mexico it would be the RFC.

Click "Save"



Then click "continue":

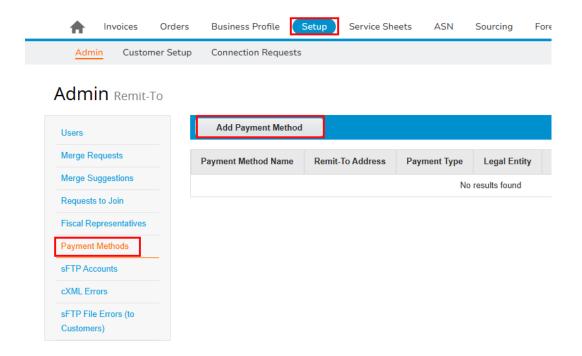


Add return address

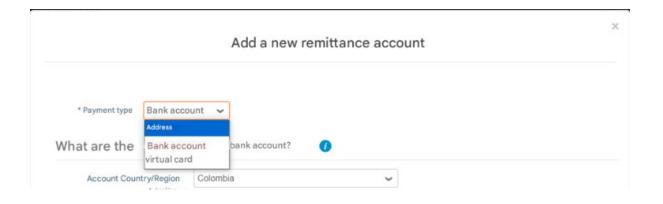
- 1. Select **Settings** at the top of the page.
- 2. Select Admin from the bar and Payment Methods
- 3. Click the Add Return Address button







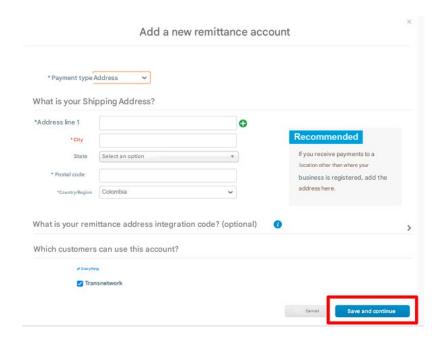
Select the **ADDRESS option**.



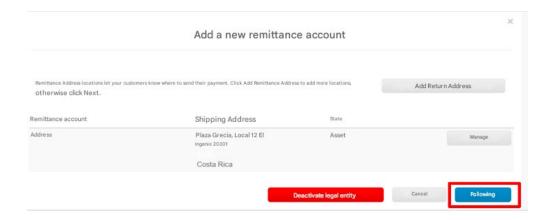




Fill in the information shown, then click the Save and Continue button.



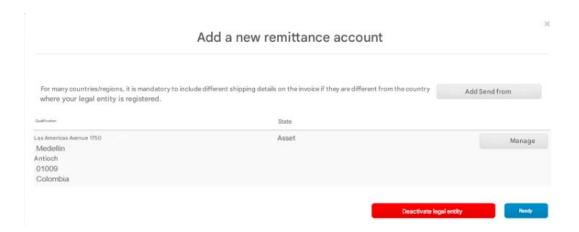
Click "Next":



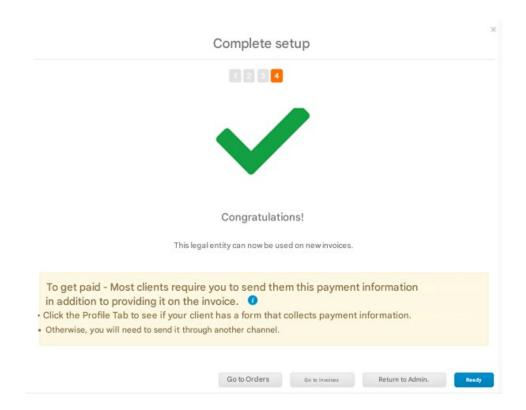
Click "Done" or "Ready"







Once all the requested information has been completed, Coupa will show that the Legal Entity was successfully added:



It is necessary to have at least one Legal Entity registered in the portal, to register and send invoices. However, if you have several entities/companies and invoice from different addresses, you can register several entities. Then for each invoice, you must indicate which entity/address applies.

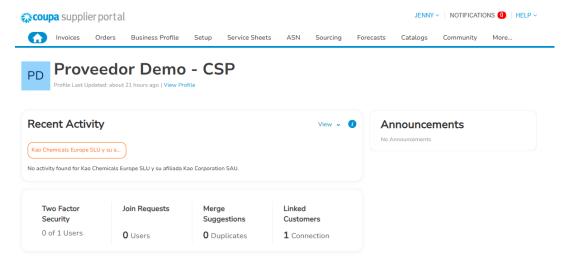
Note: The addresses used in this manual are fictitious examples.





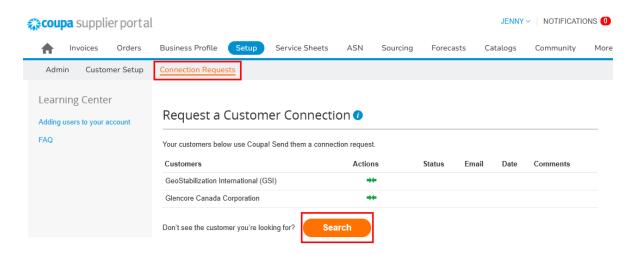
HOME PAGE

On the portal's home page, you will find an overview of your activity with KAO. For example, you will be able to see the latest Purchase Orders received, as well as the latest status changes to your invoices. Here you will also be able to see any important announcements shared by KAO. For example, information about an upcoming cut-off in invoice receipts.



CONNECTION REQUESTS

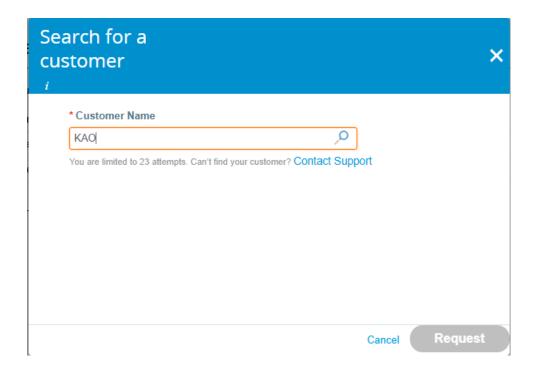
In case your COUPA (CSP) access is not linked to KAO, you can request connection through the "Settings" -> Connection Requests menu and then click search:



Search for KAO, select the company and then click Apply:







NOTIFICATIONS

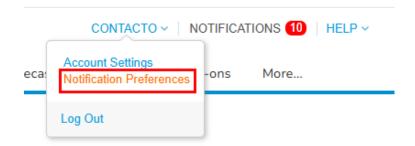
You will be able to receive notifications in your email as well as directly in the portal. Once inside the portal, hover over the <u>Notifications link</u> to see the latest notifications received. Only the three most recent notifications will be displayed, to see all notifications in detail and manage them, click on the **Notifications** or **View all notifications links**:



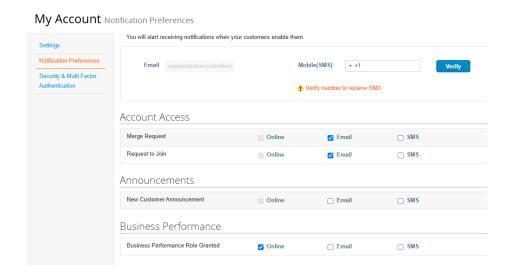
To configure your notifications, select **Notification Preferences**.







My Account Notification Preferences page , all notifications that can be disabled or enabled as Platform notifications (online) and/or by email will appear.



When you are finished, select the **Save button** at the bottom of the page.

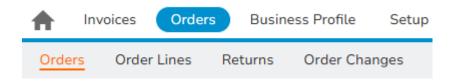


PURCHASE ORDER MANAGEMENT

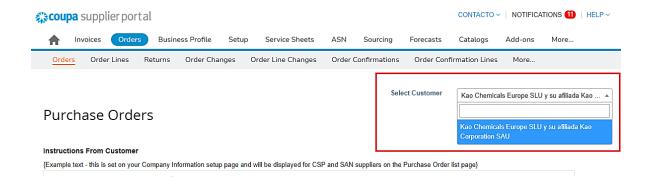
In the main menu, click on the **Orders tab**. The Orders page will appear with the **Purchase Orders table**. In this section, you will have complete visibility over the purchase orders that your customer has issued to you.







On this screen you will find a summary of the Orders you have received from KAO. In case you are connected to several clients, from the portal you will be able to select the client whose orders you want to review.

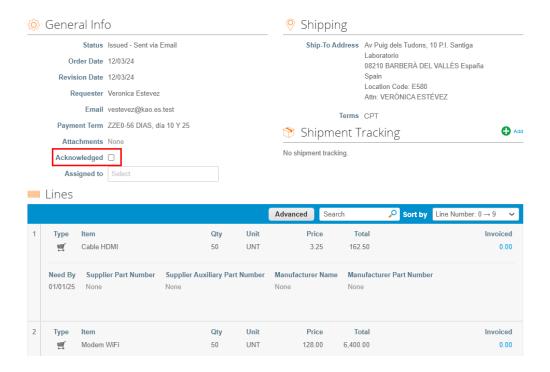


In this summary you will be able to see the status of the order, the goods/services ordered and the total of the order. To see the details of the order, you must click on the order number (link in blue). While in the Purchase Order, select the " **Confirmed** " box to let your client know that you have seen the Purchase Order and are working on it.

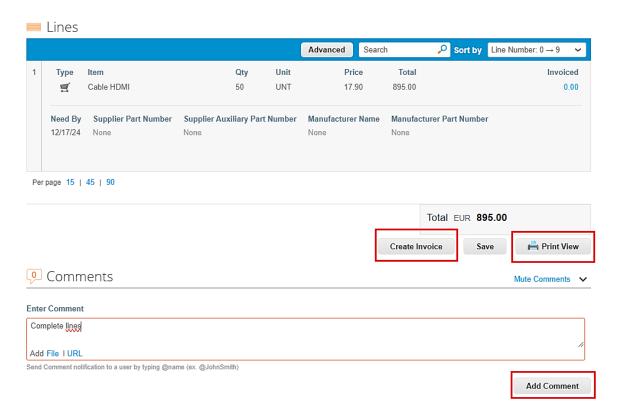




Purchase Order #C141



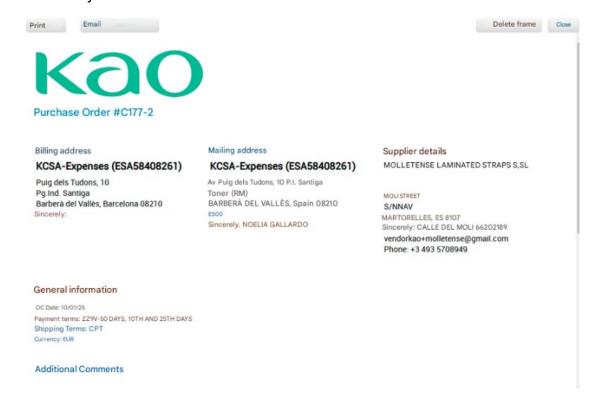
Within each purchase order you will find different options:







Print Preview will show you the purchase order in the format in which the order arrives in your email.



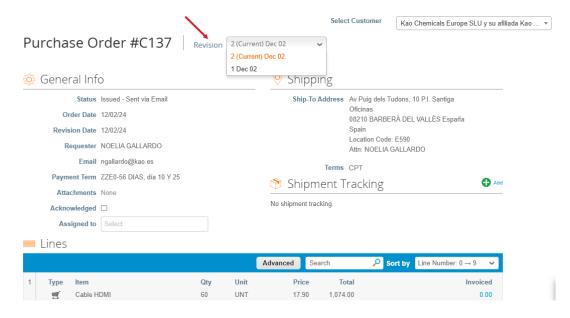




Changes to the Purchase Order

In the event that KAO modifies an existing Purchase Order, you will be duly notified. For example, the notification you receive by email indicates that this is a Purchase Order that has been **revised**.

Likewise, when entering the order, you will be able to see that there are several revisions for the order, indicating which of these is the current version.



In the portal you will be able to see the current content of the order (current version), as well as the content of previous versions. Additionally, both the email and the print view of the order will clearly detail what the change was.





Purchase Order #C137-2

Bill To Address KAO Corporation, S.A.U. (ESA58 408261)

Puig dels Tudons, 10 Pg.Ind. Santiga Barberà del Vallès, Barcelona 08210

Ship To Address KAO Corporation, S.A.U. (ESA58 408261)

Av Puig dels Tudons, 10 P.I. Santiga Oficinas BARBERÀ DEL VALLÈS, España 08210 E590 Attn: NOELIA GALLARDO

Supplier Details SCHINDLER S.A.

CTRA. BARCELONA 156-160 SABADELL, ES 8205 Attn: Contacto Proveedor suppliertestve+schindlerkao@gmail.com Phone: +3 493 7122636

General Info

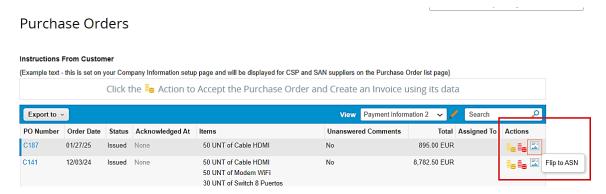
PO Date: 12/02/24 Payment terms: ZZE0-56 DIAS, dia 10 Y 25 Shipping terms: CPT Currency: EUR

Comentarios Adicionales

Update	ed PO #C137-2				
Line#	Item Details	Quantity	Unit	Price (EUR)	Total (EUR)
1	Cable HDMI	60	UNT	17.90	1,074.00

Sending Albarán (Supplier / Asn)

1- From the CSP portal, the supplier must go to the Orders module and from the order that he is going to send, select the Convert to ASN icon.



2- He is going to create an advance shipping notification and must complete the information marked with an asterisk.

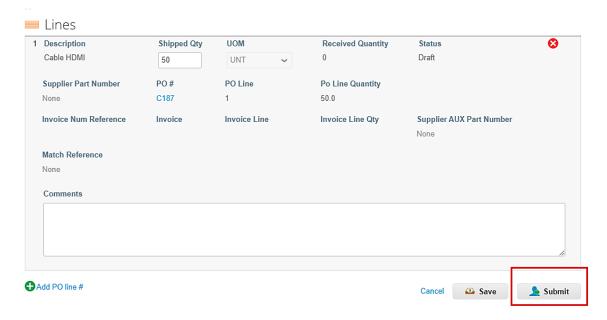




Create Advance Ship Notice



3- He must complete the lines and send the delivery note.







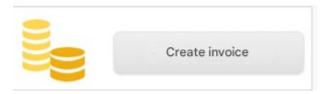
Purchase Order Status

Status	Detail
Issued	Purchase Order was created
Canceled	Purchase Order was cancelled and does not need to be processed.
	The purchase order was closed and you will not be able to issue an invoice for it. In case of an
Provisionally Closed	error, you can contact your customer to open the order.
	The purchase order was permanently closed. No action can be taken with respect to this
Closed	purchase order.

INVOICE REGISTRATION AND MANAGEMENT

Invoice With PO / Contract

From the CSP, you will have access to the purchase orders that KAO has generated. You can use the yellow coins icon or enter the order and from there click on the Invoice button.

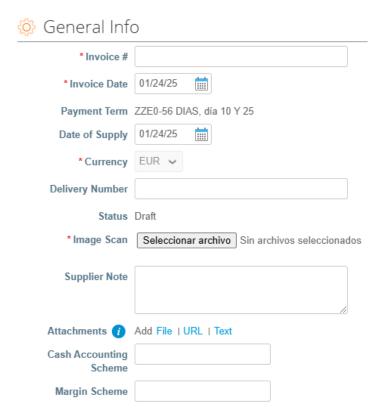


In this case, the portal will take you to the invoice registration screen, bringing the relevant order data to this screen. This is to help you speed up the data registration process, you will need to complete and/or adjust the data as needed. For example, you will need to enter the invoice data itself, such as number, creation date, currency, among others. The values marked with a red asterisk (*) are mandatory fields and you will need to provide in the attached data field, the invoice associated with this billing record (PDF) and also attach the necessary supporting documents.





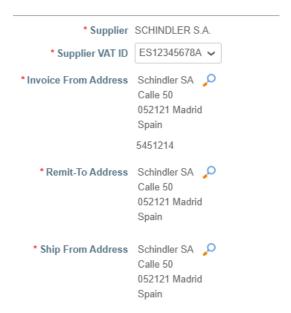
Create Invoice Create



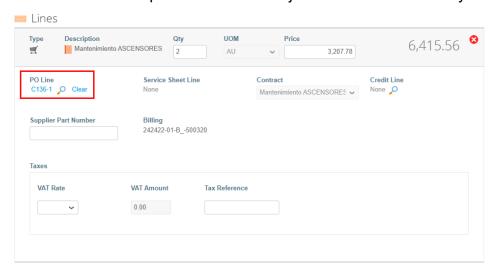
Coupa brings most of the data from the purchase order to the invoice creation screen. At the top of the invoice, you will need to fill in the <u>Series field</u>. Note that among the data brought from the Order to the Invoice are also the Accepted Amount and Tax Amount fields.







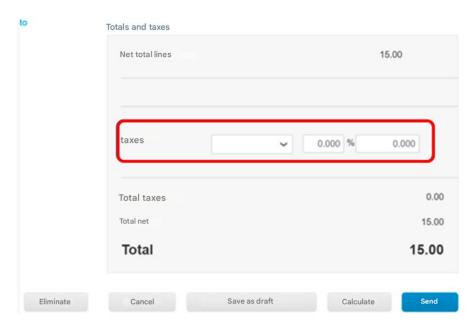
In the Lines you can see the data that comes from the purchase order, so you only have to add the respective VAT and adjust the data if necessary.



In the **Totals and Taxes section** you can select the tax code or directly assign the corresponding rate.







Consider the drop-down list

NOTE: When adding the tax, the supplier must take into account which tax they are subject to, which they can verify in their lines and then see the drop-down and enter it.

Invoice Without PO - Contract / Financial

The supplier creates the invoice from the CSP, a blank invoice will open where he must complete the required information to send the invoice. The requester must identify the invoice from the KAO instance and complete the required information.

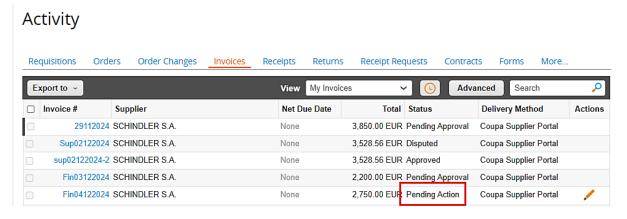
1- The requested user can enter the activity section to validate the invoice from his/her profile.







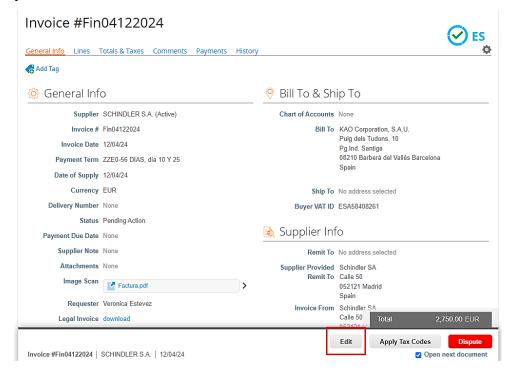
2- Once you enter you will see the table with the different modules for review, within these "Invoices" where you will identify that there is an invoice in Pending Action status.



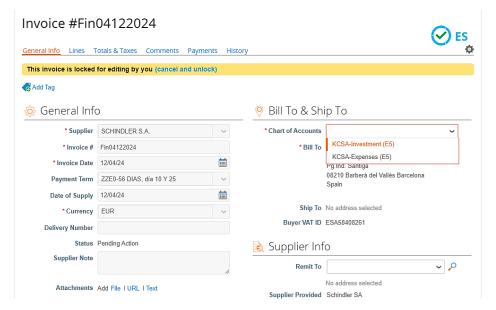




3- You must enter the invoice by selecting the invoice number, once you enter you will find some blank fields that you must fill in manually. To start editing, you must click on the "Edit" button.



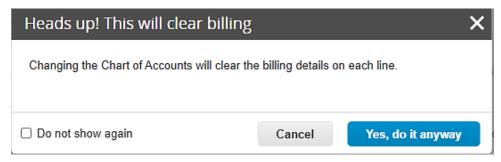
4- The chart of accounts information will be blank, when selecting "Edit" the fields that must be filled in by the applicant will open, in this case Chart of Accounts.







5- When you select the account box, a confirmation window will open, click on the "Yes, do it anyway" button.



6- In the "Lines" section you must open the magnifying glass to reference the Billing information.



7- The chart of accounts will open and you must select each of the segments as appropriate, then click on "Choose".



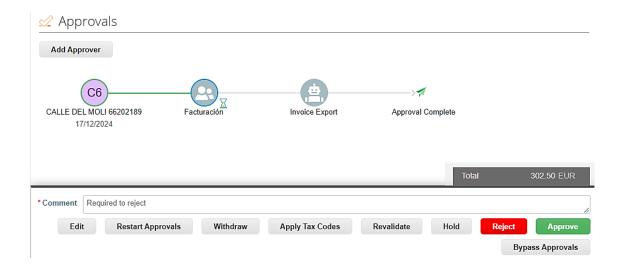
8- After referencing the billing information, you must "Submit".



9- The invoice will go to the "Pending Approval" status. Once the requester accesses the invoice, he/she will be able to visualize the approval chain and its flow, where the approval by Invoicing will be pending.

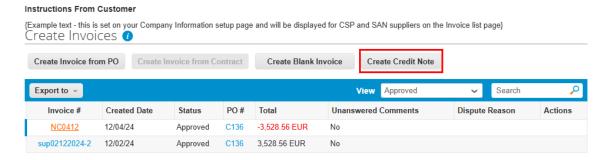




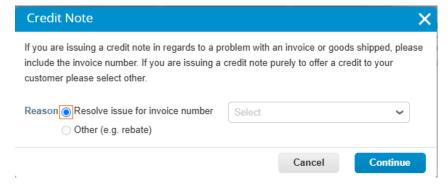


Credit Notes Registry

In the case of Credit Notes, you can register a Credit Note in the Portal if the invoice you are going to adjust has already been processed. The Credit Note registration will be done in the Portal, from the Invoices tab.



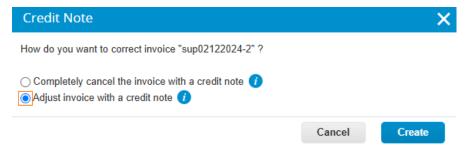
You will need to choose the invoice you wish to adjust.



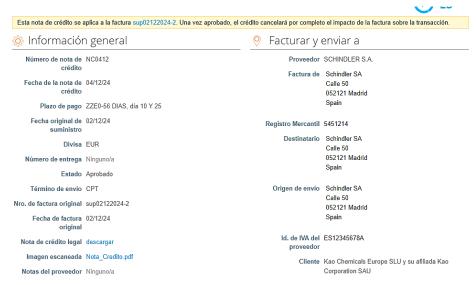




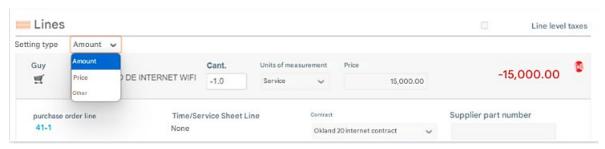
And then indicate whether the Credit Note is to cancel the entire invoice or to partially adjust it.



On the Credit Note creation/registration screen, you will find a yellow banner with a direct link to the invoice you are adjusting. Similar to the invoice registration, you will need to enter the data for the Credit Note and the supporting documentation.



At the Note line level, you will need to indicate the type of adjustment you wish to make. That is, whether you will adjust based on the quantity on the invoice line or based on the amount (price).



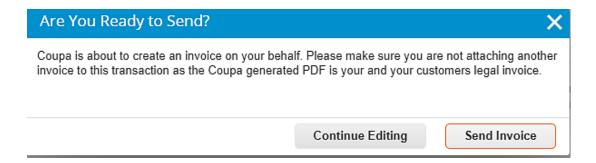




By completing the data and attaching the corresponding support, you can send the Credit Note.

Sending from the Portal (CSP)

When sending an invoice or credit note from the portal, you will receive a warning from the portal itself, so that you can verify that the invoice/credit note you are about to send is in fact for that client (KAO) and for that amount.

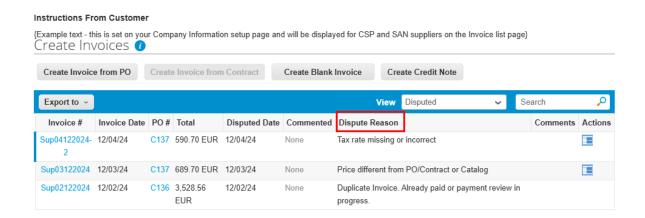


Click on Send Invoice and Coupa will confirm the invoice processing, additionally you will be able to track that invoice/credit note from the portal in the Invoices module.

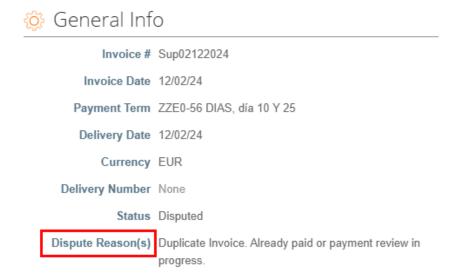
Inconsistencies in invoices







In the event that KAO is not satisfied with your invoice, it will be placed in "Conflict". The portal will notify you when an invoice is placed in conflict and you will be able to view the invoices in this condition, along with the reason why they were not accepted. When you enter the invoice, you will have visibility of the reason at the top of the invoice.



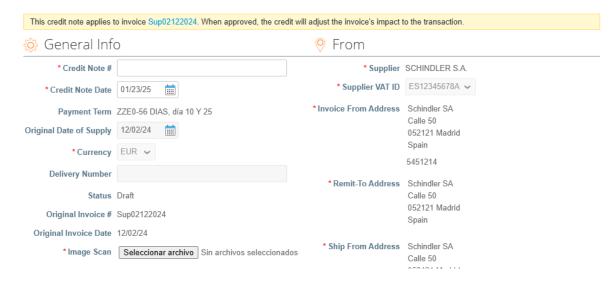
On the invoice you will find buttons to Cancel or Adjust the invoice.







Adjusting Invoice will create a "copy" of the originally recorded invoice, bringing all the data including the attached documentation. The purpose is that you can make the corresponding adjustments to this copy and send the corrected invoice. For example, if the invoice was not processed because it was recorded to an order without proper acceptance, you must first ensure that the acceptance has been entered in said order and then you can send the corrected invoice, in this case without making any changes to the invoice.



On the other hand, if the invoice was not processed because you assigned the wrong tax code, you will need to correct this information before sending the invoice.

The main reasons for dispute are:

Reason for Dispute					
Duplicate invoice. Already paid or in the process of payment review.					
The taxes indicated on the invoice do not correspond to those indicated in the purchase order. The taxes listed on the invoice do not correspond to those specified in the purchase order.					
Incorrect billing code					
The credit note requires a negative line amount					
The invoice currency differs from the purchase order currency					
Inaccurate invoice date					
Missing or incorrect discount rate					
Incorrect payment terms					
Invalid or missing purchase order reference					

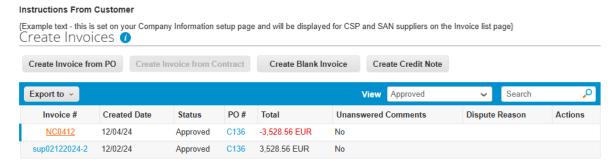




Price different from that of the purchase order/contract or catalogue					
Quantity different from that of the purchase order/contract or catalog					
Missing or incorrect tax rate					
One or more of the invoice lines' units of measure differ from the unit of measure of the corresponding purchase order line					
Attachment missing or in incorrect format					
The invoice lines have not been registered as received within the system, therefore it is not possible to accept the invoice.					
The invoiced items have not been recorded as received within the system; therefore, the invoice cannot be accepted.					
Excess goods/services received					
Goods/Services pending delivery					
Invoice line price different from PO line price					
Defective or incorrectly shipped product or excess shipment returned					

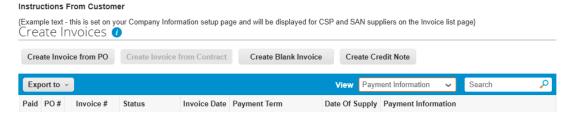
Approval for Payment

When your invoice successfully passes all KAO validations/approvals, it will move to the <u>Approved status</u>. You can receive notifications when an invoice is approved. This is your confirmation that your invoice has been accepted and is scheduled for payment.



Proof of Payment

When the customer brings the payment details to the invoice, you will be able to receive an email notification and view the payment details in the portal.







Yes C136 sup02122024-2 Approved 12/02/24 ZZE0-56 DIAS, dia 10 Y 25 12/02/24 Payment# Ref# 41457 on 12/02/24 for EUR 3,528.56

When you access the invoice and go to the **Payments section**, you will find the details of the payment provided by the client. For example, the amount and date on which the payment was made.

Payments				
Status	Fully Paid			
Paid-in-Full Date	12/02/24			
Payment Rec	conciliation Detai	ls		
Status	Date	Туре	Description	Amount
Posted	12/02/24	Payment	Ref# 41457	3,528.56

To receive notification by email, you must have this option enabled. You can review the step-by-step instructions in the "Notifications" section of this manual.

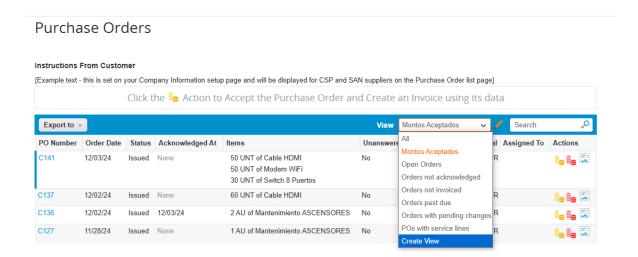
HANDLING, MANAGEMENT AND REPORTING

Coupa features the concept of <u>Views</u>, which consists of various reports that come pre-loaded on the platform. Each section has its own views, which help you filter for transactions in a particular status. You can also create your own views, as well as export the data on screen to a CSV (Comma Separated Values) or Excel file.

For example, in the case of Purchase Orders, you can create a custom view to help you identify which Orders have already been accepted by KAO. To do this, go to the Purchase Orders screen and click **Create View** at the bottom of the list.

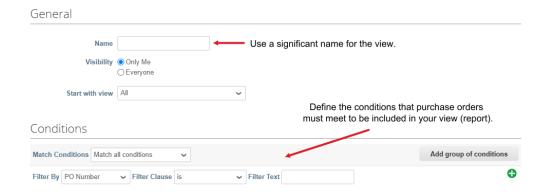






For every custom view, you should assign a name that will help you remember what its purpose is or what information the view will filter for you. You can create a view and share it with other users in your company who have access to this screen. However, we recommend that you be careful not to unnecessarily extend the list of views for everyone.

Create New Data Table View



You can add one or more conditions (filters), as well as create groups of conditions and define whether the view should show only transactions that meet all the conditions or those that meet at least one of the conditions. The fields you can apply filters on will depend on which screen you are creating the view on (Orders vs Invoices). In this example, the purpose of the view is to only show Orders that have one or more comments regarding acceptance (receipt) of the order.

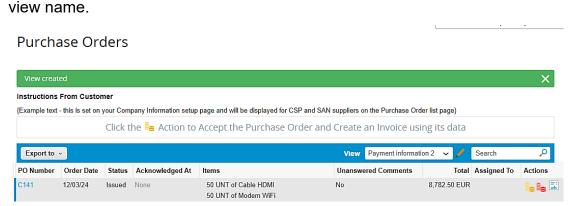




Columns

Drag columns to the right to select, to the left to unselect and vertically to change column order. You can also use your keyboard to modify the selected columns. Use TAB to focus and ENTER to move a column to or from the Selected Column list. To reorder, use SPACE to grab an item and then UP or DOWN to move it. Press SPACE again to drop the item, or ESC to cancel the reordering. Available Columns Selected Columns Comments PO Number Payment Agreements Order Date PO ID Status Acknowledged At Items Unanswered Comments Total Assigned To Actions Default Sort Order Sort by ✓ in ascending ✓ order.

In the <u>Columns section</u>, you will find the columns available for you to include in your view on the left side, and the ones that are part of your view on the right side. You should move the fields you do not require to the left side and the ones that should be included in your view to the right side. You can also change the order in which these fields/columns are to be displayed. Finally, you can (optional) define whether the results that the view is to display should be sorted based on a particular field. If you want to modify your view, you will need to click on the pencil icon next to the

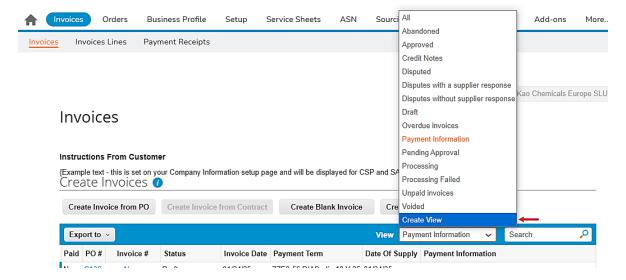




Cancel Save



Invoices also has a series of views that help you filter by transactions in a particular status or distinguish invoices from credit notes, among other options.





Ka0



A new beginning, leading to the transformation